

Corporate and M&A



Who We Are

Felsberg Advogados is a full-service law firm founded in 1970 and defined by its ability to combine experience, tradition and excellence with efficient, fast and focused service, offering innovative solutions in a constantly changing world.

The combination of individual, joint and complementary values, with a tradition established over five decades of service, means that we have a broad and all-encompassing vision that meets the current and future legal requirements of all our clients, from the biggest corporate groups to the freshest of startups.

This is what makes us unique, different and prepared.

Our History

Founded by Thomas Felsberg, the firm has always had an innovative spirit at the core of everything it does.

Long before we were recognized as pioneers in judicial restructuring, we were one of the first firms to advise on aviation financing and contribute to the development of project finance and venture capital in Brazil.

More recently, we inaugurated new practice areas such as fashion law, innovation and startups, intellectual property, life sciences, antitrust, compliance and white-collar crime. We also anticipated future demands with new fintech and payment systems as well as data protection and technology departments and a specialised gaming law team.

More than service providers, we are partners.

Spirit of
innovation at
the core of
everything we do





Our Principles

Social Responsibility

We are committed to encouraging social, cultural and educational projects.

Among the projects we support are Vaga Lume (creating and maintaining libraries in the Amazon), Americas Amigas (fighting breast cancer among lower-income women in Brazil), APAQ (treatment of burns victims), and AB2L (for the creation of dialogue among law firms and tech companies). Our fashion law team, in particular, devotes pro bono hours to two institutes in the fashion industry: Fashion Revolution (uniting the fashion industry in the way clothes are sourced, produced and consumed) and Instituto Alinha (connecting small workshops with designers and brands at fair prices and deadlines). Over the past two years, our legal professionals provided more than 500 pro bono hours.

Diversity

Talent does not come with a label. For this reason, we focus on selecting and rewarding the best minds, regardless of gender, color, social class, sexual or religious orientation. Respect for diversity is reflected in our values. Among our partners, more than 50% are women, and within our office as a whole, 57% are women. Salary levels for men and women are equal within each function. Healthcare benefits are extended to all spouses, regardless of sexual orientation.

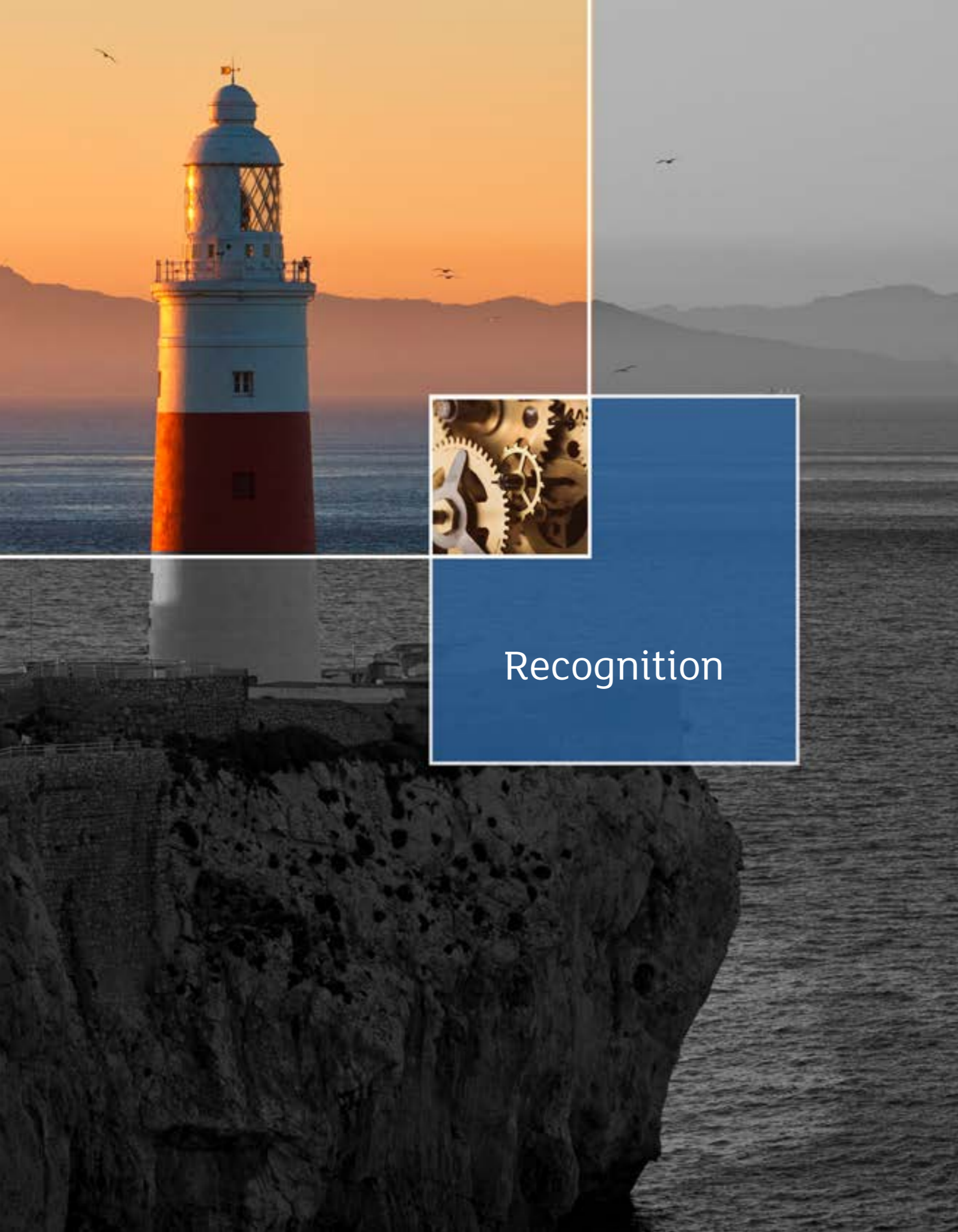
DiversiFeA, our Committee of Equity, Diversity and Inclusion comprising partners, other fee-earners and staff, promotes regular initiatives and events for the well-being of all members of the firm.



Practice Areas



- Advertising, Marketing and Media
- Agribusiness
- Antitrust
- Aviation
- Banking and Finance
- Capital Markets
- Commercial Contracts
- Compliance
- Consumer Relations
- Corporate and M&A
- Data Protection and Technology
- Dispute Resolution
- Electric Power
- Environment, Sustainability and Waste
- Fashion
- Fintech and Payment Systems
- Governmental Relations
- Immigration
- Infrastructure
- Innovation, Startups and Venture Capital
- Intellectual Property
- Labor and Employment
- Life Sciences
- Maritime
- Natural Gas
- Oil and Gas
- Privatization
- Public and Regulatory
- Real Estate
- Restructuring and Insolvency
- Sanitation
- Sports and Entertainment
- Tax
- Telecommunications
- White-Collar Crime and Corporate Investigations



Recognition



Corporate and M&A



We assist both Brazilian and foreign clients from the incorporation of companies through to the drafting of all types of business and commercial agreements, always focusing on quality and flexibility in meeting our clients' demands.

Corporate

To assist our clients in the day-to-day running of their businesses, we draft, negotiate and register with the competent Brazilian authorities (including the Board of Trade, the Federal, State and Municipal Tax Authorities) all corporate documents necessary for the formalization and validation of decisions and approvals by partners and management.

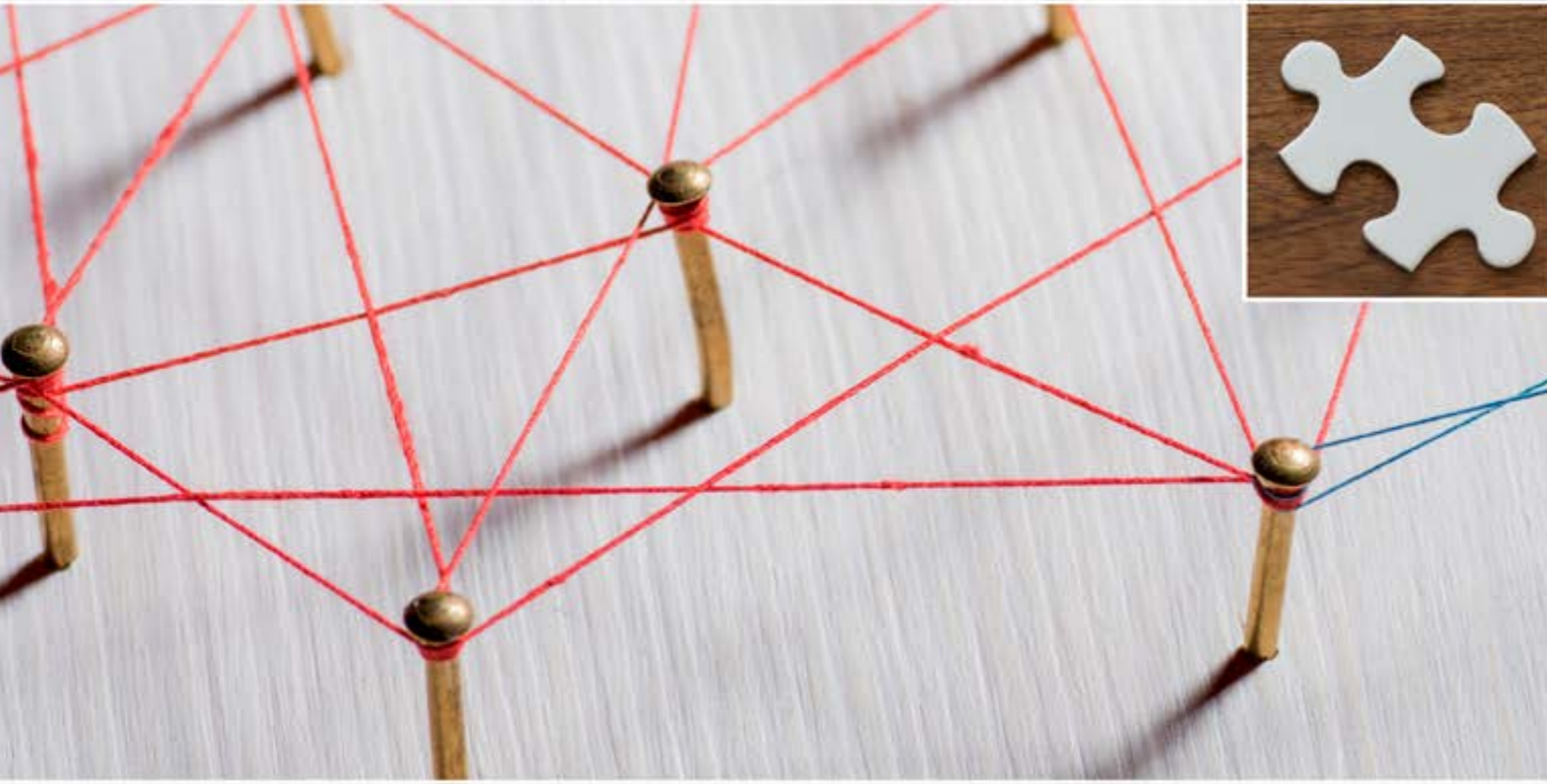
M&A / JV

We advise from structuring, due diligence and negotiations to the drafting of all the documents and contracts necessary for the formalization of the envisaged transaction.

Foreign investments

We advise on obligations with respect to the Brazilian Central Bank, especially in relation to foreign exchange, Brazilian investments overseas, and foreign investment in Brazil. We also make the necessary arrangements for the formalization of such investments, including the declarations required by the Brazilian Central Bank, and the drafting of documents for the formalization of loan transactions and remittances of capital into or out of Brazil.

Partners





Claudia Maniaci

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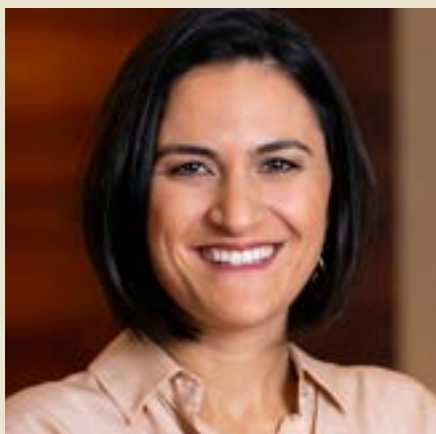
Phone: +55 11 3141-3602

Practice Areas: Corporate and M&A / Intellectual Property / Life Sciences

Claudia heads the Corporate department of the firm, which works with companies in their day-to-day business, including legal advice on the drafting, negotiation and signing of agreements, the obtaining of work permits for

foreigners, and the registration of operations with the Central Bank of Brazil (including the registration of foreign direct investments, loans, the remittance of profits and/or interest on equity, and the repatriation of investment).

She has a wide range of experience in corporate, contractual and immigration areas, with an emphasis on M&A operations (including operations that involve the sale of assets and/or isolated manufacturing units of companies undergoing judicial restructuring) and corporate reorganization. Claudia has been recognized by Latin Lawyer, The Legal 500, and Leaders League.



Evy Marques

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Practice Areas: Corporate and M&A / Innovation, Startups and Venture Capital

Evy has relevant experience advising foreign and Brazilian companies in complex M&A, distressed M&A, Venture Capital, corporate law and commercial contracts.

She is responsible for the area of Innovation, Startups and Venture Capital, advising the most diverse agents of the entrepreneurial ecosystem, including startups, impact businesses, accelerators, venture capital funds, corporate ventures, research and teaching institutions, and the government.

She is recognized by The Legal 500 (Next Generation Partner for Corporate/M&A and Leading Individual for Technology, Innovation and Digital Businesses), Latin Lawyer, Leaders League, and Análise Advocacia Mulher (Corporate and Technology).

Evy is also a professor of M&A, Corporate, Startups and Venture Capital at FGVLaw (since 2014).



Miriam Machado

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Phone: +55 11 3141-9177

Practice Areas: Corporate and M&A / Advertising, Marketing and Media

Miriam is a mergers and acquisitions attorney with corporate law and contracts experience. She has extensive experience in corporate reorganizations, mergers and acquisitions (pure M&A), private equity operations, debt restructuring and corporate regulatory issues. Miriam works for buyers, sellers and investors, providing legal advice and presenting innovative solutions that meet the specific needs of each operation.

With particular expertise in assisting clients from the media and advertising sectors, she has for years been advising the leading players in these sectors on a variety of legal matters, including the industry's specific regulatory issues. She is recommended by the major legal publications such as Chambers and Partners, Latin Lawyer, The Legal 500, and Leaders League, and is also recognized by Análise Mulher.

"A brilliant negotiator ... manages to build a connection with people on a personal level, which gives her a good insight into possible solutions to their problems" – Chambers Latin America 2021



Maria Carolina Guazzelli

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Practice Areas: Corporate and M&A / Fashion / Immigration

Maria Carolina has over 20 years of experience in Corporate Law, including mergers and acquisitions, audits, cross-border transactions, corporate governance, joint ventures, corporate reorganizations, foreign investment, and corporate and contractual consulting. She also has relevant experience with distressed M&A transactions.

Maria Carolina has also practiced Immigration Law for over 19 years focusing mainly on advising and assisting expatriates working for multinationals on how to obtain Brazilian work permits. Maria Carolina is recognized by The Legal 500 and Leaders League.



João Carlos de Mendonça

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Practice Area: Corporate and M&A

João has a wide range of experience in corporate operations and restructurings, mergers and acquisitions, joint ventures, succession, compliance, audits, corporate and contractual consultation, banking and finance operations, legislation on foreign and Brazilian capital, as well as

corporate planning, and public and private bidding processes.

He specializes in limited liability companies, listed and unlisted companies, mixed and public economies, special partnerships, shareholders' agreements, and legislation on foreign and Brazilian capital invested abroad vis-à-vis Brazil's Central Bank and the Securities and Exchange Commission. He has particular knowledge of operations involving technology rights, cryptocurrency, Initial Coin Offering, and blockchain. He is also very active in the healthcare and medical equipment industries, including health surveillance legislation and its enforcement by Brazil's health and sanitation surveillance authorities.

João is one of Felsberg's representatives at Meritas, the global alliance of 186 full-service law firms from 94 countries that is ranked Band One by international legal directory Chambers and Partners in the category Leading Law Firm Networks: The Elite. He is also recognized by The Legal 500 and Leaders League.



Mirella Kaufman

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Practice Areas: Corporate and M&A

A specialist in Corporate Law, with over 15 years' experience working with national and multinational clients acting in the Brazilian Market, Mirella is mainly focused on the negotiation of commercial contracts, joint ventures, venture capital and

merger & acquisition transactions, as well as the coordination of legal due diligence and day-to-day transactions.



Ligia Schlittler

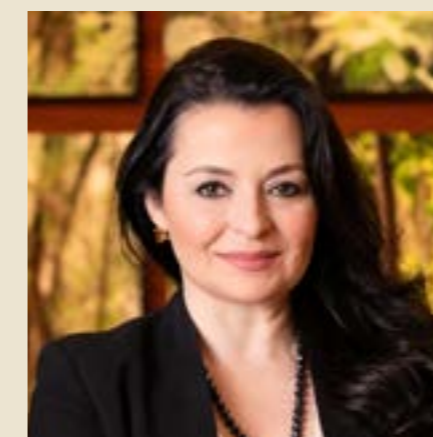
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Practice Areas: Infrastructure / Electric Power/
Corporate and M&A

Ligia Schlittler has extensive experience in mergers and acquisitions, especially in the renewable energy and infrastructure sector, in which she has a solid practice. Ligia works widely in the development and legal structuring of

projects, project finance, regulatory, corporate and contractual issues in these sectors, in addition to EPC contracts, equipment supply contracts, O&M contracts, energy purchase and sale contracts, green financing, and ESG, among others.



Anneliese Eger

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Practice Area: Corporate and M&A

Anneliese has extensive experience in corporate matters, mergers and acquisitions, and commercial contracts. She graduated in France from the Université de Strasbourg, where she also studied a master's degree in European Community law. She is qualified with the bar associations

in Paris and São Paulo. She has a strong affinity for foreign investors, in particular German and French, having worked as a partner at the German firm Friedrich Graf von Westphalen from 2017 to 2021, which she keeps the business relationship, marking her strong presence and performance in the Brazil-Germany business scenario. She advises both industrial and financial investors on greenfield projects, acquisitions, joint ventures, corporate reorganizations, restructuring of business, and debt reprofiling.



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