

# Banking and Finance



# Who We Are

Felsberg Advogados is a full-service law firm founded in 1970 and defined by its ability to combine experience, tradition and excellence with efficient, fast and focused service, offering innovative solutions in a constantly changing world.

The combination of individual, joint and complementary values, with a tradition established over five decades of service, means that we have a broad and all-encompassing vision that meets the current and future legal requirements of all our clients, from the biggest corporate groups to the freshest of startups.

This is what makes us unique, different and prepared.

# Our History

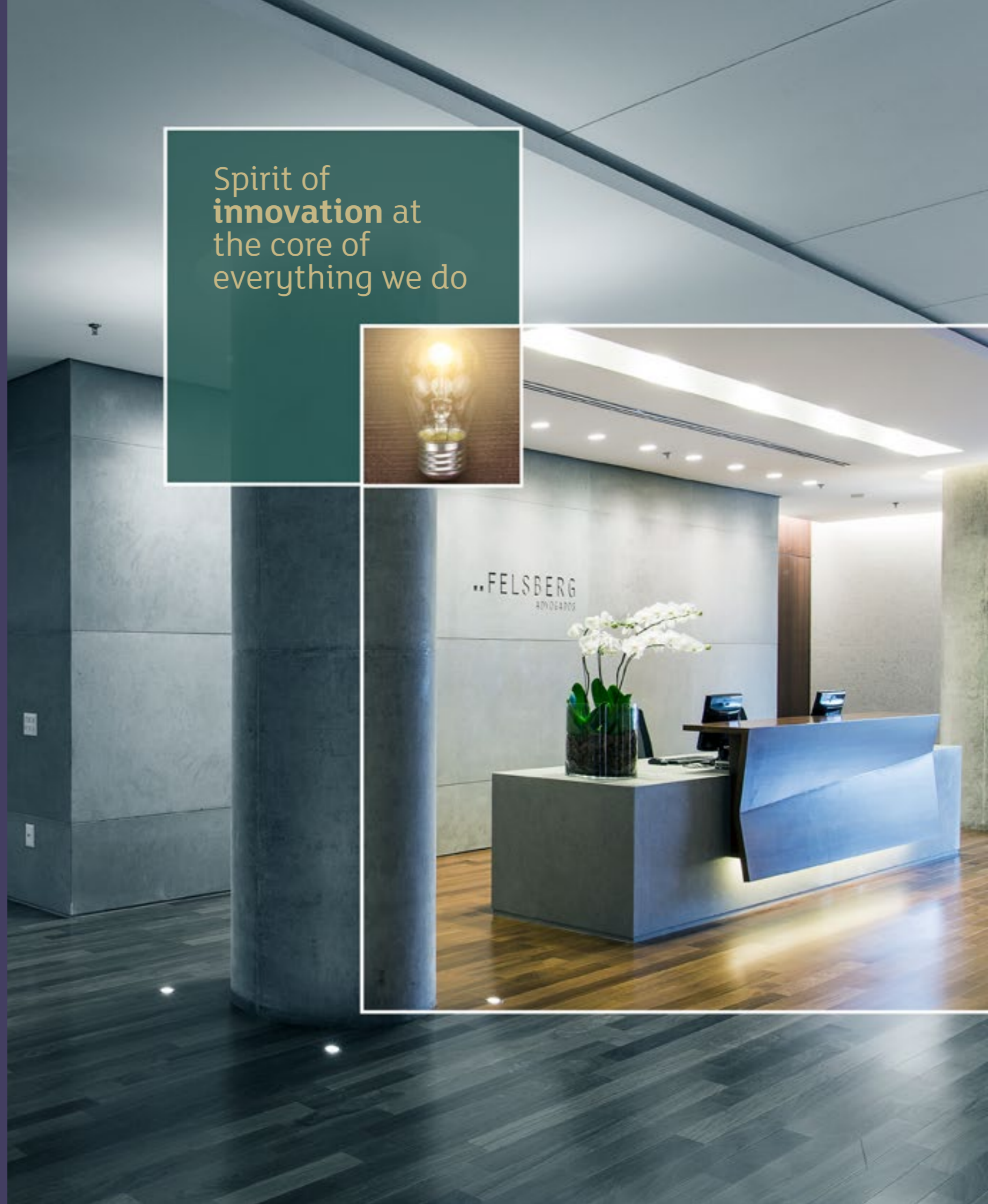
Founded by Thomas Felsberg, the firm has always had an innovative spirit at the core of everything it does.

Long before we were recognized as pioneers in judicial restructuring, we were one of the first firms to advise on aviation financing and contribute to the development of project finance and venture capital in Brazil.

More recently, we inaugurated new practice areas such as fashion law, innovation and startups, intellectual property, life sciences, antitrust, compliance and white-collar crime. We also anticipated future demands with new fintech and payment systems as well as data protection and technology departments and a specialised gaming law team.

More than service providers, we are partners.

Spirit of  
**innovation** at  
the core of  
everything we do





## Our Principles

## Social Responsibility

We are committed to encouraging social, cultural and educational projects.

Among the projects we support are Vaga Lume (creating and maintaining libraries in the Amazon), Americas Amigas (fighting breast cancer among lower-income women in Brazil), APAQ (treatment of burns victims), and AB2L (for the creation of dialogue among law firms and tech companies). Our fashion law team, in particular, devotes pro bono hours to two institutes in the fashion industry: Fashion Revolution (uniting the fashion industry in the way clothes are sourced, produced and consumed) and Instituto Alinha (connecting small workshops with designers and brands at fair prices and deadlines). Over the past two years, our legal professionals provided more than 500 pro bono hours.

## Diversity

Talent does not come with a label. For this reason, we focus on selecting and rewarding the best minds, regardless of gender, color, social class, sexual or religious orientation. Respect for diversity is reflected in our values. Among our partners, more than 50% are women, and within our office as a whole, 57% are women. Salary levels for men and women are equal within each function. Healthcare benefits are extended to all spouses, regardless of sexual orientation.

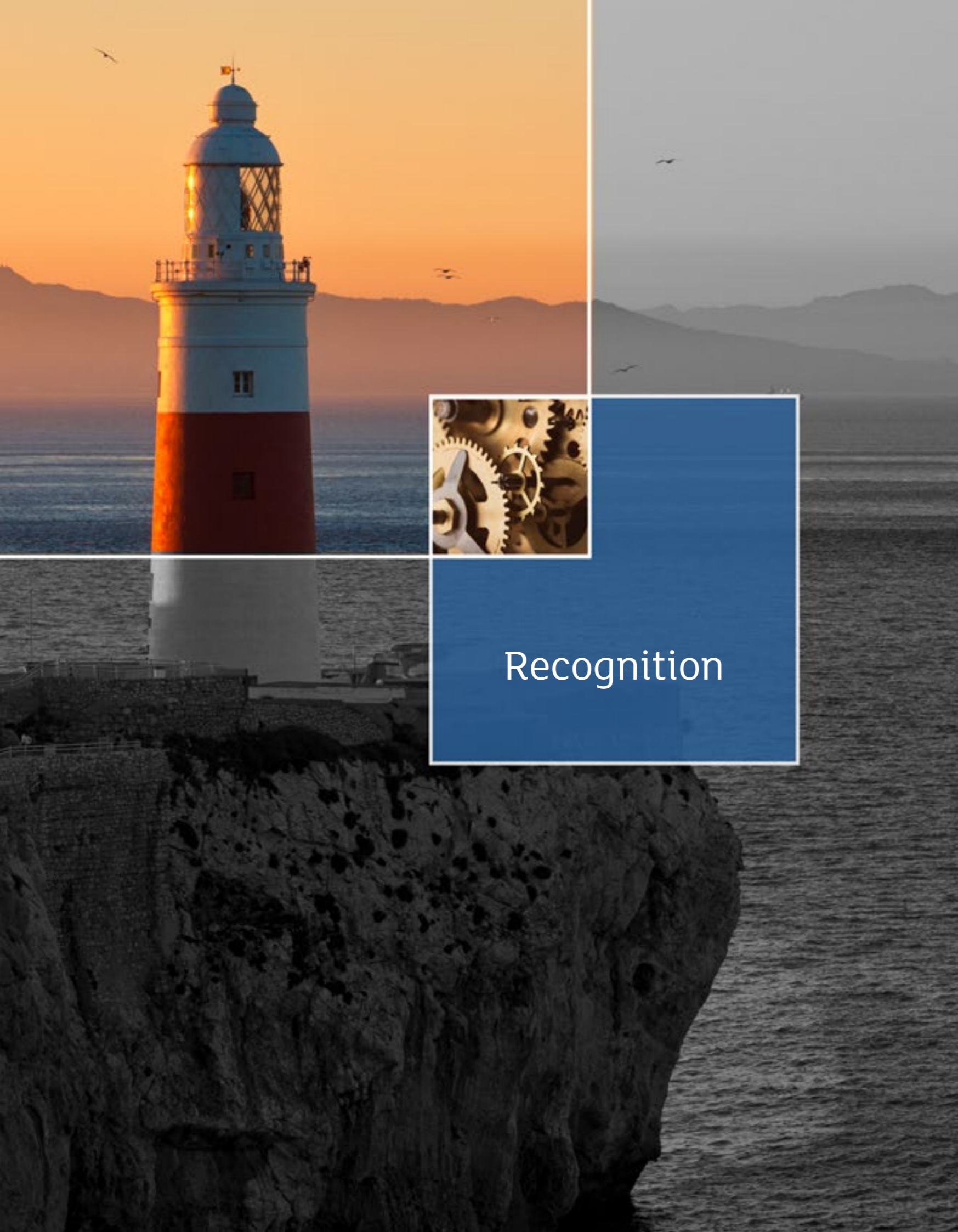
DiversiFeA, our Committee of Equity, Diversity and Inclusion comprising partners, other fee-earners and staff, promotes regular initiatives and events for the well-being of all members of the firm.



## Practice Areas



- Advertising, Marketing and Media
- Agribusiness
- Antitrust
- Aviation
- Banking and Finance
- Capital Markets
- Commercial Contracts
- Compliance
- Consumer Relations
- Corporate and M&A
- Data Protection and Technology
- Dispute Resolution
- Electric Power
- Environment, Sustainability and Waste
- Fashion
- Fintech and Payment Systems
- Governmental Relations
- Immigration
- Infrastructure
- Innovation, Startups and Venture Capital
- Intellectual Property
- Labor and Employment
- Life Sciences
- Maritime
- Natural Gas
- Oil and Gas
- Privatization
- Public and Regulatory
- Real Estate
- Restructuring and Insolvency
- Sanitation
- Sports and Entertainment
- Tax
- Telecommunications
- White-Collar Crime and Corporate Investigations



Recognition



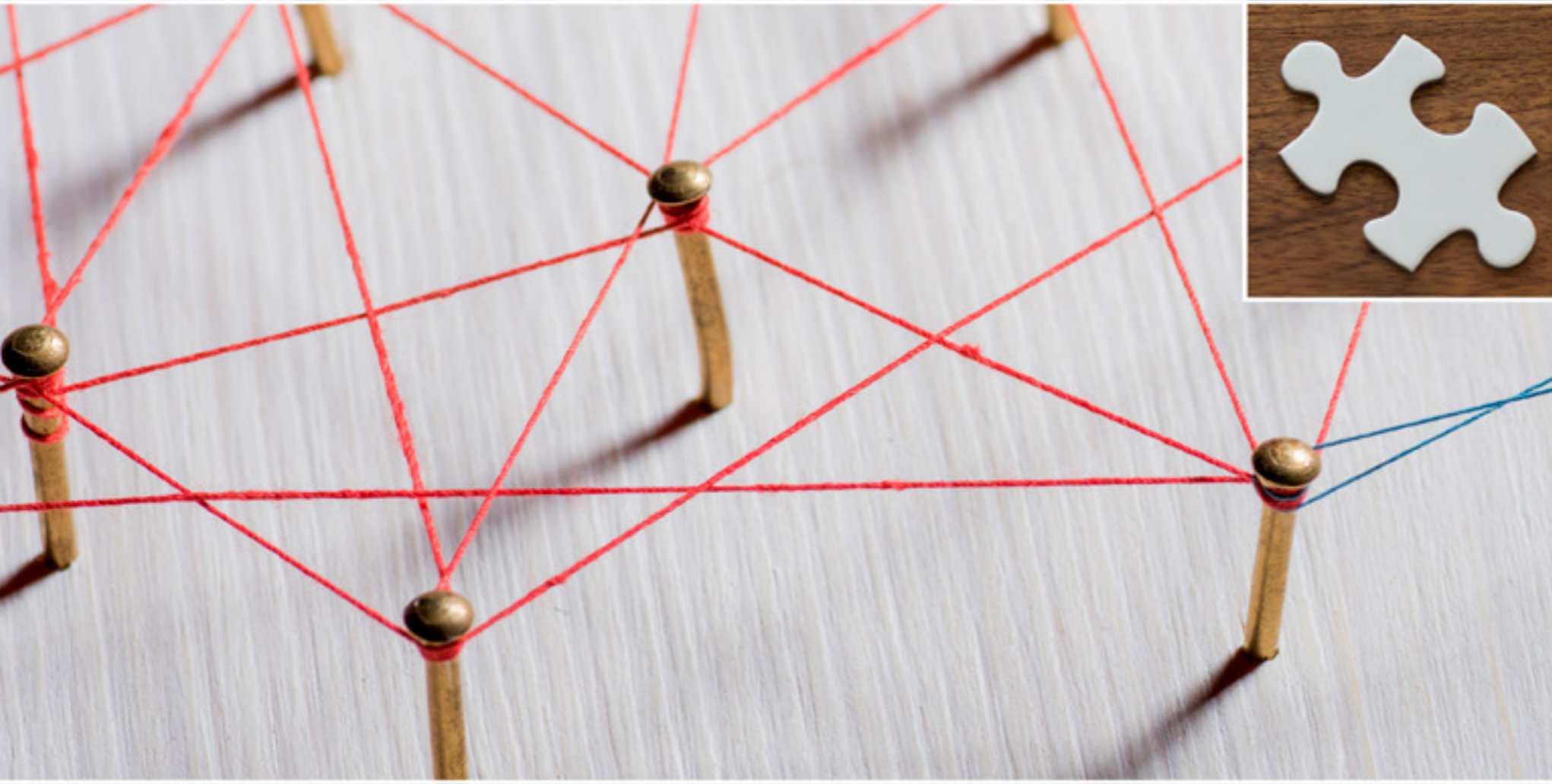
The background of the slide is a grayscale image of a metal stamp or die with the word 'CENT' visible. In the foreground, there is a close-up of a hand holding a stack of Brazilian 100 Real banknotes. The lighting is dramatic, with a strong orange and yellow glow on the left side, creating a sense of depth and focus on the currency.

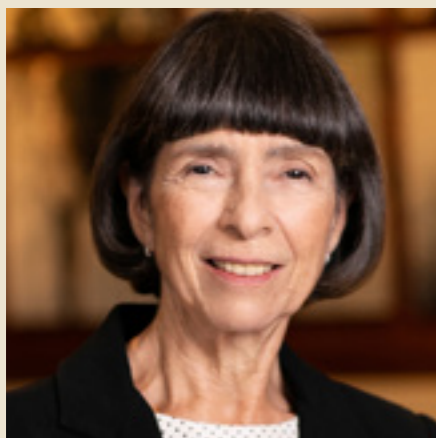
## Banking and Finance

We advise domestic and foreign clients, among them banks, governmental and multilateral agencies (IDB, IFC, IIC, Exim-Bank, OPIC), rating agencies, borrowers and sponsors, on cross-border and local financing transactions of different modalities, including project, corporate, structured or acquisition finance, syndicated loans, securitization, leasing transactions, and import and export finance, in various sectors, including manufacturing, telecommunications, logistics, energy and sanitation.

We also provide legal assistance on banking regulatory matters, including administrative proceedings conducted before the Brazilian Central Bank (BACEN), the Brazilian Securities Exchange Commission (CVM), the Superintendency of Private Insurance (SUSEP) and the National Financial System Appeal Council, among others.

Partners





## Maria da Graça Pedretti

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**Phone:** +55 11 3141-9102

**Practice Areas:** Aviation / Banking and Finance / Infrastructure / Fintech and Payment Systems / Electric Power / Natural Gas / Capital Markets

Maria da Graça has extensive experience in the areas of project finance, aircraft finance, financial and structured operations, capital markets, investment funds, private equity and operations involving the acquisition, sale and restructuring of companies.

She has given speeches at events in Brazil, Spain and the United States on subjects such as investment funds, initial public offerings, private equity and the financing and structuring of projects. Maria da Graça has been recognized by Latin Lawyer, The Legal 500, and Leaders League.



## Ricardo Higashitani

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**Phone:** +55 11 3141-9130

**Practice Areas:** Banking and Finance / Capital Markets/ Fintech and Payment Systems / Restructuring and Insolvency

Ricardo Higashitani has vast experience in financing transactions; issuances of securities; securitizations; structuring of investment funds; security interests; renegotiation of debt; and banking, finance and capital markets regulation, including foreign exchange rules, registration of foreign capital, payment means, and authorizations for the exercise of regulated activities. He is recognized by Latin Lawyer, The Legal 500, IFLR 1000 and Análise Advocacia.





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