

Oil and Gas



Who We Are

Felsberg Advogados is a full-service law firm founded in 1970 and defined by its ability to combine experience, tradition and excellence with efficient, fast and focused service, offering innovative solutions in a constantly changing world.

The combination of individual, joint and complementary values, with a tradition established over five decades of service, means that we have a broad and all-encompassing vision that meets the current and future legal requirements of all our clients, from the biggest corporate groups to the freshest of startups.

This is what makes us unique, different and prepared.

Our History

Founded by Thomas Felsberg, the firm has always had an innovative spirit at the core of everything it does.

Long before we were recognized as pioneers in judicial restructuring, we were one of the first firms to advise on aviation financing and contribute to the development of project finance and venture capital in Brazil.

We are always attuned to the market and new areas of law.

The firm has formed multidisciplinary internal centers of studies focused on predicting future demands of our clients.

More than service providers, we are partners.

Spirit of **innovation**
at the core of
everything we do





Our Principles

Social Responsibility

We are committed to contributing to a better world through social actions and the creation of values. We believe that community empowerment is essential for humanitarian growth, from the conception of social responsibility to the design of comprehensive support of projects with a vision of the future, following the needs of the regions in which we operate.

We are committed to ethics in the provision of our services and we dedicate our efforts to topics that are linked to the challenges of society, supporting social, cultural and educational projects. We strongly encourage our team to be involved in social responsibility programs.

Diversity

Diversity is a part of the Brazilian people. Difference makes us unique, and every culture and outlook on life must be included in society.

In 2019, **Felsberg Advogados** created the Diversity Committee, **DiversiFeA**, seeking equality for all. There are currently three affinity groups: **EquiFeA** with a focus on gender equality; **FeA Racional** that discusses racial equity; and **Pride to Be FeA** which fights for the rights of the LGBTQIAP+ community.

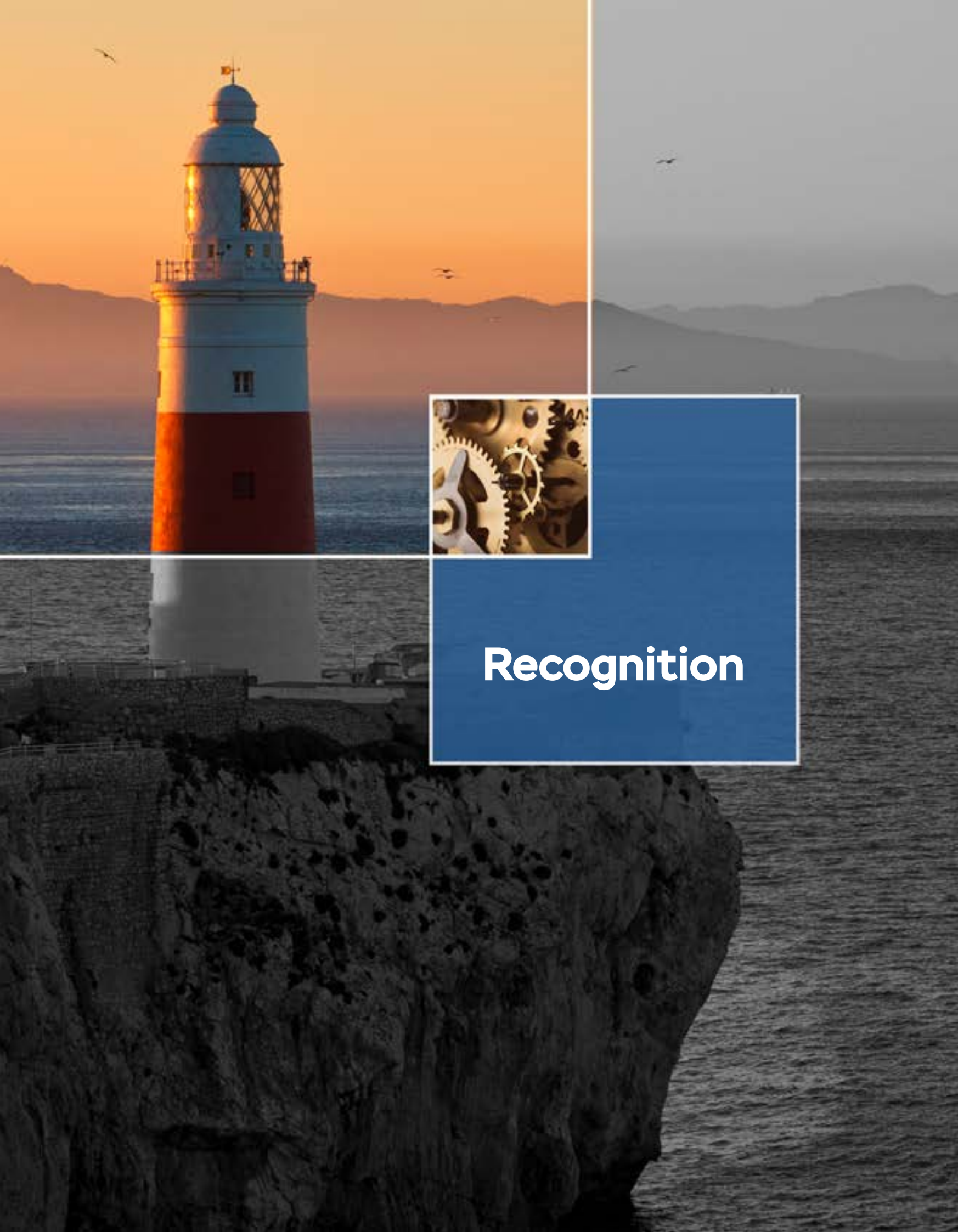
The Committee aims to promote initiatives and regular events to raise awareness and encourage reflection on relevant and necessary topics for a more respectful society.



Practice Areas



- Advertising, Marketing and Media
- Agribusiness
- Antitrust
- Aviation
- Banking and Finance
- Capital Markets
- Commercial Contracts
- Compliance
- Consumer Relations
- Corporate and M&A
- Data Protection and Technology
- Dispute Resolution
- Electric Power
- Environment, Sustainability and Waste
- Fashion
- Fintech and Payment Systems
- Governmental Relations
- Immigration
- Infrastructure
- Innovation, Startups and Venture Capital
- Intellectual Property
- Labor and Employment
- Life Sciences
- Maritime
- Natural Gas
- Oil and Gas
- Privatization
- Public and Regulatory
- Real Estate
- Sanitation
- Sports and Entertainment
- Tax
- Telecommunications
- Transformation, Restructuring and Insolvency
- White-Collar Crime and Corporate Investigations



Recognition



An aerial photograph of a large industrial facility, likely an oil refinery or gas processing plant. The image shows a complex network of pipes, storage tanks, and structural steel. A semi-transparent blue rectangular box is overlaid on the upper-middle portion of the image. Inside this box, the words "Oil and Gas" are written in white, bold, sans-serif font. To the left of the text, within the same blue box, is a small, square inset image showing a close-up of an oil pumpjack against a clear sky.

Oil and Gas

We have extensive experience in assisting foreign and local clients in a wide range of oil and gas matters. The firm is experienced in drafting and negotiating all types of oil and gas-related agreements, including farm-in/farm-out, joint operating, unitization, concession, distribution and purchase and sale agreements. We also assist clients in strategic and contentious regulatory matters, mainly before ANP. Most relevant actions include (i) monitoring the issuance of new regulations for the sector, (ii) assistance to oil companies in all of their communications with ANP, (iii) assistance on meetings with regulatory bodies and (iv) participation in public hearings relating to ANP regulations and those of other authorities. We represent clients before federal and state public organs, especially for the temporary admission of equipment under the 'Special Customs Regime for Importation and Exportation of Goods Destined for Research Activities and Drilling of Oil and National Gas Deposits' (REPETRO). Finally, we assist with the development of complex corporate structures for Brazilian and foreign companies, setting up and obtaining governmental authorizations to do business in Brazil, as well as providing legal assistance with respect to day-to-day business.



Partner



Rodrigo Bertoccelli

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Practice Areas: Infrastructure / Sanitation / Compliance / Electric Power / Natural Gas / Oil and Gas

Rodrigo heads up the firm's Infrastructure and Sanitation practices. With more than 15 years of experience as a corporate lawyer in large national and multinational infrastructure groups, he has participated in relevant projects for hydroelectric power stations, airports, ports, highways, urban mobility and basic sanitation. He focuses on the development and management of infrastructure projects and consultancy services in corporate governance. Rodrigo has been recognized by IFLR 1000, The Legal 500, Leaders League, and Análise Advocacia 500.

"Provides 'consistent assertiveness and assurance to clients'" – The Legal 500 2019



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