

Oil and Gas



Who We Are

Felsberg Advogados is a full-service law firm founded in 1970 and defined by its ability to combine experience, tradition and excellence with efficient, fast and focused service, offering innovative solutions in a constantly changing world.

The combination of individual, joint and complementary values, with a tradition established over five decades of service, means that we have a broad and all-encompassing vision that meets the current and future legal requirements of all our clients, from the biggest corporate groups to the freshest of startups.

This is what makes us unique, different and prepared.

Our History

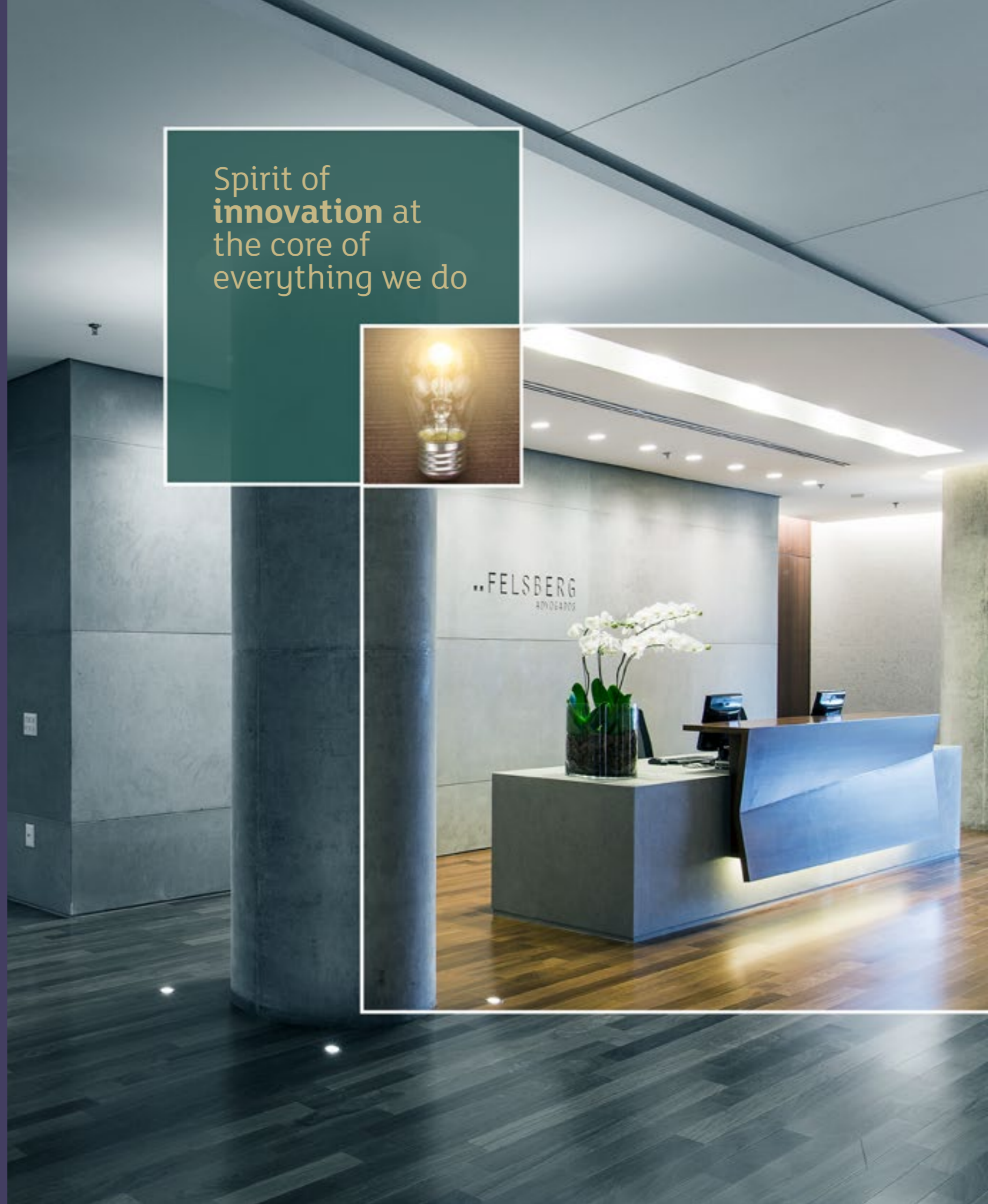
Founded by Thomas Felsberg, the firm has always had an innovative spirit at the core of everything it does.

Long before we were recognized as pioneers in judicial restructuring, we were one of the first firms to advise on aviation financing and contribute to the development of project finance and venture capital in Brazil.

More recently, we inaugurated new practice areas such as fashion law, innovation and startups, intellectual property, life sciences, antitrust, compliance and white-collar crime. We also anticipated future demands with new fintech and payment systems as well as data protection and technology departments and a specialised gaming law team.

More than service providers, we are partners.

Spirit of
innovation at
the core of
everything we do





Our Principles

Social Responsibility

We are committed to encouraging social, cultural and educational projects.

Among the projects we support are Vaga Lume (creating and maintaining libraries in the Amazon), Americas Amigas (fighting breast cancer among lower-income women in Brazil), APAQ (treatment of burns victims), and AB2L (for the creation of dialogue among law firms and tech companies). Our fashion law team, in particular, devotes pro bono hours to two institutes in the fashion industry: Fashion Revolution (uniting the fashion industry in the way clothes are sourced, produced and consumed) and Instituto Alinha (connecting small workshops with designers and brands at fair prices and deadlines). Over the past two years, our legal professionals provided more than 500 pro bono hours.

Diversity

Talent does not come with a label. For this reason, we focus on selecting and rewarding the best minds, regardless of gender, color, social class, sexual or religious orientation. Respect for diversity is reflected in our values. Among our partners, more than 50% are women, and within our office as a whole, 57% are women. Salary levels for men and women are equal within each function. Healthcare benefits are extended to all spouses, regardless of sexual orientation.

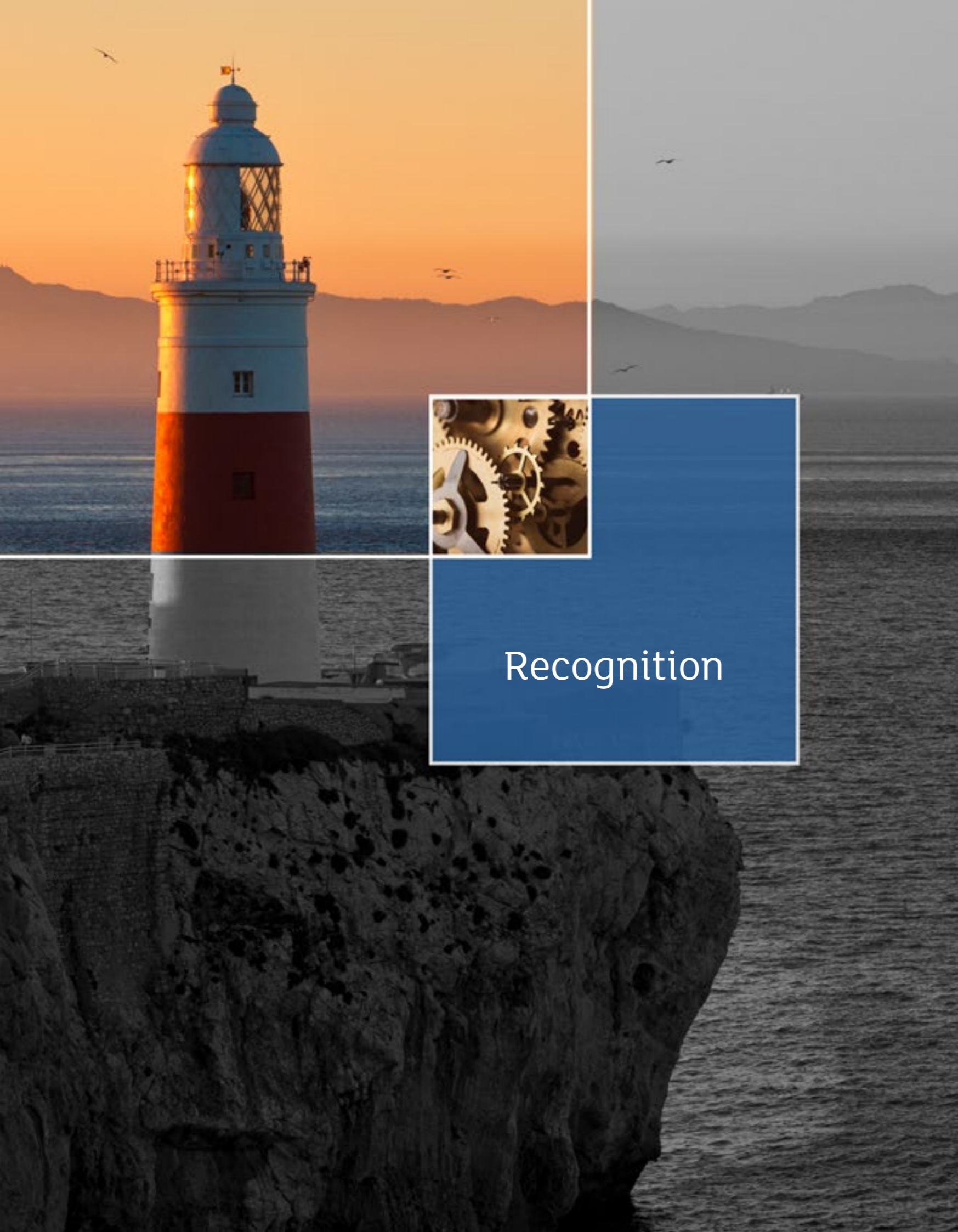
DiversiFeA, our Committee of Equity, Diversity and Inclusion comprising partners, other fee-earners and staff, promotes regular initiatives and events for the well-being of all members of the firm.



Practice Areas



- Advertising, Marketing and Media
- Agribusiness
- Antitrust
- Aviation
- Banking and Finance
- Capital Markets
- Commercial Contracts
- Compliance
- Consumer Relations
- Corporate and M&A
- Data Protection and Technology
- Dispute Resolution
- Electric Power
- Environment, Sustainability and Waste
- Fashion
- Fintech and Payment Systems
- Governmental Relations
- Immigration
- Infrastructure
- Innovation, Startups and Venture Capital
- Intellectual Property
- Labor and Employment
- Life Sciences
- Maritime
- Natural Gas
- Oil and Gas
- Privatization
- Public and Regulatory
- Real Estate
- Restructuring and Insolvency
- Sanitation
- Sports and Entertainment
- Tax
- Telecommunications
- White-Collar Crime and Corporate Investigations



Recognition



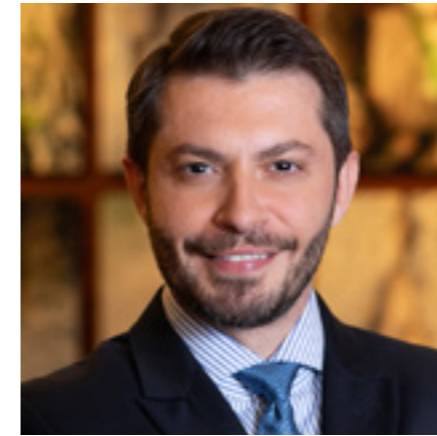
An aerial photograph of a complex industrial oil and gas processing plant. The image shows a dense network of pipes, walkways, and large cylindrical tanks. A blue rectangular text box is overlaid in the upper-middle section. To the left of the text box, there is a smaller inset image showing a close-up of an oil pumpjack against a clear sky.

Oil and Gas

We have extensive experience in assisting foreign and local clients in a wide range of oil and gas matters. The firm is experienced in drafting and negotiating all types of oil and gas-related agreements, including farm-in/farm-out, joint operating, unitization, concession, distribution and purchase and sale agreements. We also assist clients in strategic and contentious regulatory matters, mainly before ANP. Most relevant actions include (i) monitoring the issuance of new regulations for the sector, (ii) assistance to oil companies in all of their communications with ANP, (iii) assistance on meetings with regulatory bodies and (iv) participation in public hearings relating to ANP regulations and those of other authorities. We represent clients before federal and state public organs, especially for the temporary admission of equipment under the 'Special Customs Regime for Importation and Exportation of Goods Destined for Research Activities and Drilling of Oil and National Gas Deposits' (REPETRO). Finally, we assist with the development of complex corporate structures for Brazilian and foreign companies, setting up and obtaining governmental authorizations to do business in Brazil, as well as providing legal assistance with respect to day-to-day business.



Partner



Rodrigo Bertocelli

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Practice Areas: Infrastructure / Sanitation / Compliance / Electric Power / Natural Gas / Oil and Gas

Rodrigo heads up the firm's Infrastructure and Sanitation practices. With more than 15 years of experience as a corporate lawyer in large national and multinational infrastructure groups, he has participated in relevant projects for hydroelectric power stations, airports, ports, highways, urban mobility and basic sanitation. He focuses on the development and management of infrastructure projects and consultancy services in corporate governance. Rodrigo has been recognized by IFLR 1000, The Legal 500, Leaders League, and Análise Advocacia 500.

"Provides 'consistent assertiveness and assurance to clients'" – The Legal 500 2019



Regulatory Consultant



Cid Tomanik Pompeu Filho

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Cid is a specialist in natural and piped gas (utilities). He was an accredited expert (specialized technician) with the Commission of Public Services for Energy (CSPE) (now ARSESP), from 2005 to 2009. For over ten years, he headed the legal department of a multinational company in the exploration of public pipeline gas distribution services in the northwest of the State of São Paulo. He participated in the Gas Summit Latin America Advisory Council in 2012 and is a speaker at many events on natural gas. Cid is the coordinator of the “Cottidianus Energy News” Portal on energy and infrastructure, as well as the author of the book: *“Gás Natural – Aspectos Jurídico-Regulatórios acerca da Comercialização de Gás Natural e do Serviço de Distribuição de Gás Canalizado”*, by Synergia Editora - 2016. He is also a columnist on the *Cenário Gás* website of *Brasil Energia*. He obtained his LL.B. from PUC-SP - Pontifícia Universidade Católica de São Paulo.



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