



Waste and Sanitation



Who We Are

Felsberg Advogados is a full-service law firm founded in 1970 and defined by its ability to combine experience, tradition and excellence with efficient, fast and focused service, offering innovative solutions in a constantly changing world.

The combination of individual, joint and complementary values, with a tradition established over five decades of service, means that we have a broad and all-encompassing vision that meets the current and future legal requirements of all our clients, from the biggest corporate groups to the freshest of startups.

This is what makes us unique, different and prepared.

Our History

Founded by Thomas Felsberg, the firm has always had an innovative spirit at the core of everything it does.

Long before we were recognized as pioneers in judicial restructuring, we were one of the first firms to advise on aviation financing and contribute to the development of project finance and venture capital in Brazil.

We are always attuned to the market and new areas of law.

The firm has formed multidisciplinary internal centers of studies focused on predicting future demands of our clients.

More than service providers, we are partners.

Spirit of
innovation at
the core of
everything we do





**Our
Principles**

Social Responsibility

We are committed to contributing to a better world through social actions and the creation of values. We believe that community empowerment is essential for humanitarian growth, from the conception of social responsibility to the design of comprehensive support of projects with a vision of the future, following the needs of the regions in which we operate.

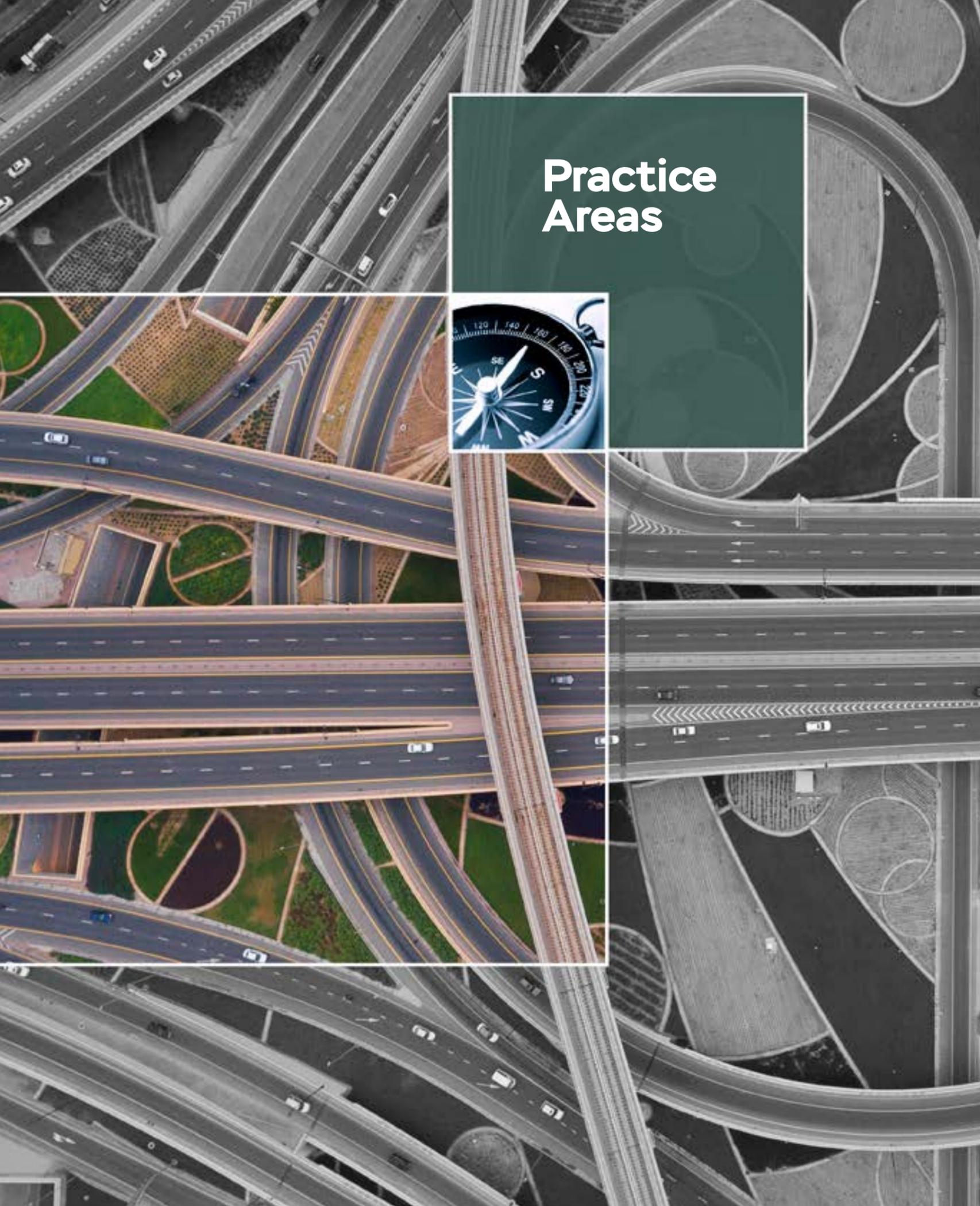
We are committed to ethics in the provision of our services and we dedicate our efforts to topics that are linked to the challenges of society, supporting social, cultural and educational projects. We strongly encourage our team to be involved in social responsibility programs.

Diversity

Diversity is a part of the Brazilian people. Difference makes us unique, and every culture and outlook on life must be included in society.

In 2019, **Felsberg Advogados** created the Diversity Committee, **DiversiFeA**, seeking equality for all. There are currently three affinity groups: **EquiFeA** with a focus on gender equality; **FeA Racional** that discusses racial equity; and **Pride to Be FeA** which fights for the rights of the LGBTQIAP+ community.

The Committee aims to promote initiatives and regular events to raise awareness and encourage reflection on relevant and necessary topics for a more respectful society.



Practice Areas



- Advertising, Marketing and Media
- Agribusiness
- Antitrust
- Aviation
- Capital Markets
- Commercial Contracts
- Compliance
- Corporate and M&A
- Dispute Resolution
- Energy
- Entertainment
- Environment and Sustainability
- Fashion
- Financing, Banking, Fintechs and Means of Payment
- Governmental Relations
- Immigration
- Infrastructure
- Innovation, Startups and Venture Capital
- Intellectual Property
- Labor and Employment
- Life Sciences
- Maritime
- Oil and Gas
- Public and Regulatory
- Real Estate
- Restructuring and Insolvency
- Sports Law
- Tax and Wealth Management
- Technology, Data Privacy, Artificial Intelligence and Law Enforcement
- Telecommunications
- Waste and Sanitation
- White-Collar Crime and Corporate Investigations



Recognition



Waste and Sanitation



Access to clean water and adequate sanitation is essential for human dignity and public health. Our multidisciplinary team represents the interests of financial institutions, investors, builders, service providers, and public service concessionaires, addressing the comprehensive needs for project development within the sector.

We offer strategic counsel at every stage of business operations in the sanitation sector, encompassing water, sewage, waste, and drainage, and covering:

1. Project modeling, bidding, concessions, and PPPs;
2. Contracts for the construction, management, and operation of water and sewage treatment plants;
3. Financing operations and mergers/acquisitions of sanitation companies;
4. Compliance with industry standards and regulatory frameworks;
5. Assistance in the management of risks, contracts, and claims.

Business Partner



Fabricio Soler

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Practice Areas: Waste and Sanitation / Public and Regulatory / Infrastructure / Governmental Relations / Agribusiness

Fabricio specializes in Waste Law, Environmental Law and Infrastructure Law. He is active in industrial sectors in general as well as the electronic, automobile, packaging, cosmetics, pharmaceuticals, water and sanitation, agribusiness, foodstuffs, construction and engineering, forestry, financial, technology, highways, ports, airports, chemicals, mining, solid waste, public sanitation, and energy sectors, amongst others.

Fabricio is well known for his work in the area of solid waste, having participated in the drafting of the National Policy on Solid Waste and the Law on Sanitation, and has been active in sector agreements, reverse logistics systems, shared responsibility, circular economy, Public-Private Partnerships and concessions in the area of urban sanitation and the management of solid waste.

He is a consultant to the World Bank, the United Nations, and the National Confederation of Industry (CNI) for studies on waste, a public speaker, author of various books and articles, coordinator of an executive education course on management and the law of waste, and is a guest professor on many postgraduate courses and courses specializing in the environment, licensing and infrastructure. Fabricio is recognized by Chambers and Partners, The Legal 500, Leaders League, Who's Who Legal and Análise Advocacia 500.

"A great, sharp and dynamic lawyer" – Chambers Latin America 2021

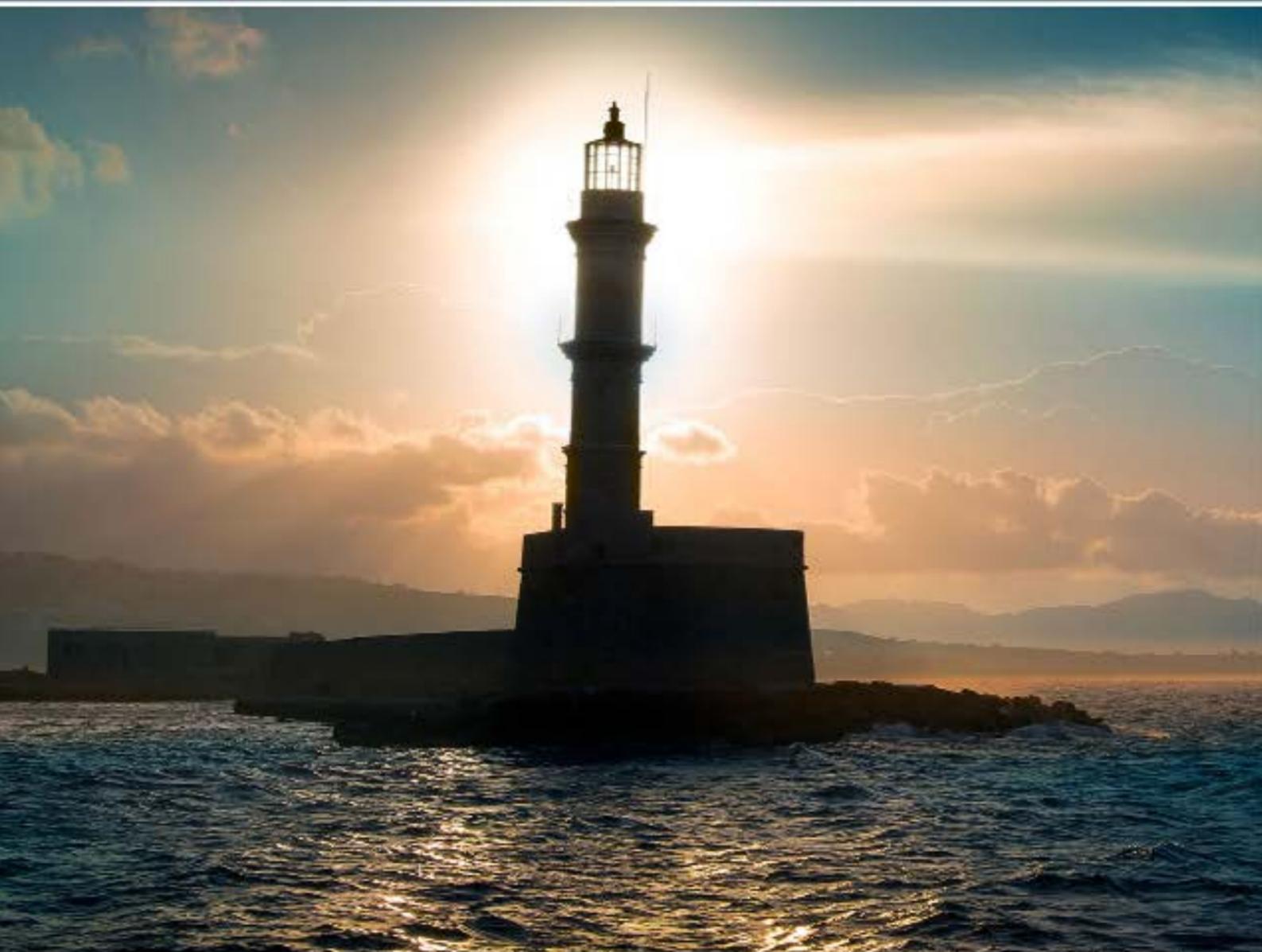
Experience



- Advise the Brazilian arm of the world's leading glass packaging manufacturer, currently embarking on expansion initiatives within Brazil, on environmental matters.

- Assisted a world-leading consumer health company with mapping local regulations in Latin American countries related to packaging sustainability.

- Defending a global food company that was fined the maximum allowable amount for environmental issues in Brazil in relation to alleged pollution of a river.



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