

# Corporate and M&A



## Who We Are

Felsberg Advogados is a full-service law firm founded in 1970 and defined by its ability to combine experience, tradition and excellence with efficient, fast and focused service, offering innovative solutions in a constantly changing world.

The combination of individual, joint and complementary values, with a tradition established over five decades of service, means that we have a broad and all-encompassing vision that meets the current and future legal requirements of all our clients, from the biggest corporate groups to the freshest of startups.

This is what makes us unique, different and prepared.

## Our History

Founded by Thomas Felsberg, the firm has always had an innovative spirit at the core of everything it does.

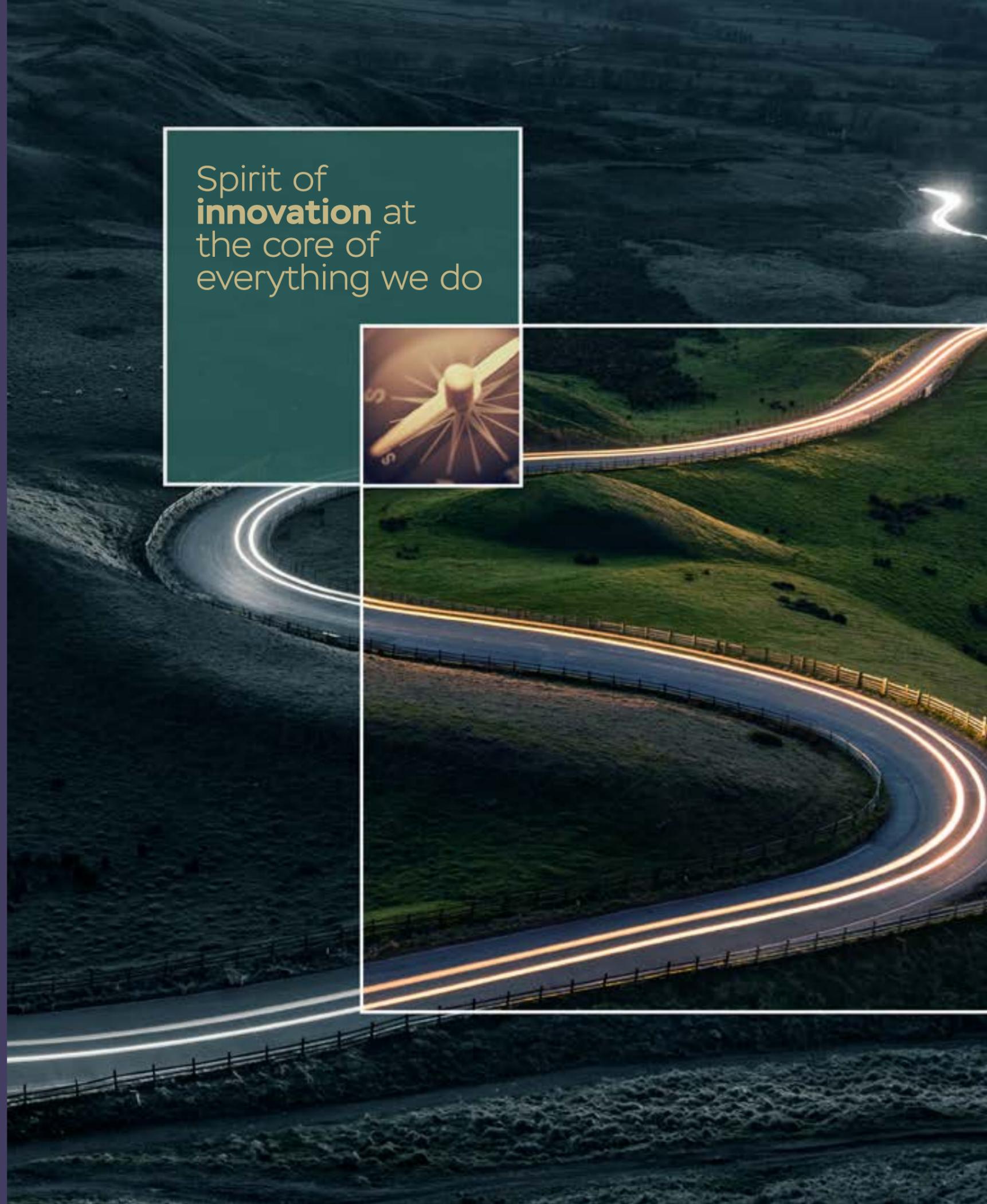
Long before we were recognized as pioneers in judicial restructuring, we were one of the first firms to advise on aviation financing and contribute to the development of project finance and venture capital in Brazil.

We are always attuned to the market and new areas of law.

The firm has formed multidisciplinary internal centers of studies focused on predicting future demands of our clients.

More than service providers, we are partners.

Spirit of  
**innovation** at  
the core of  
everything we do





## Our Principles

## Social Responsibility

We are committed to contributing to a better world through social actions and the creation of values. We believe that community empowerment is essential for humanitarian growth, from the conception of social responsibility to the design of comprehensive support of projects with a vision of the future, following the needs of the regions in which we operate.

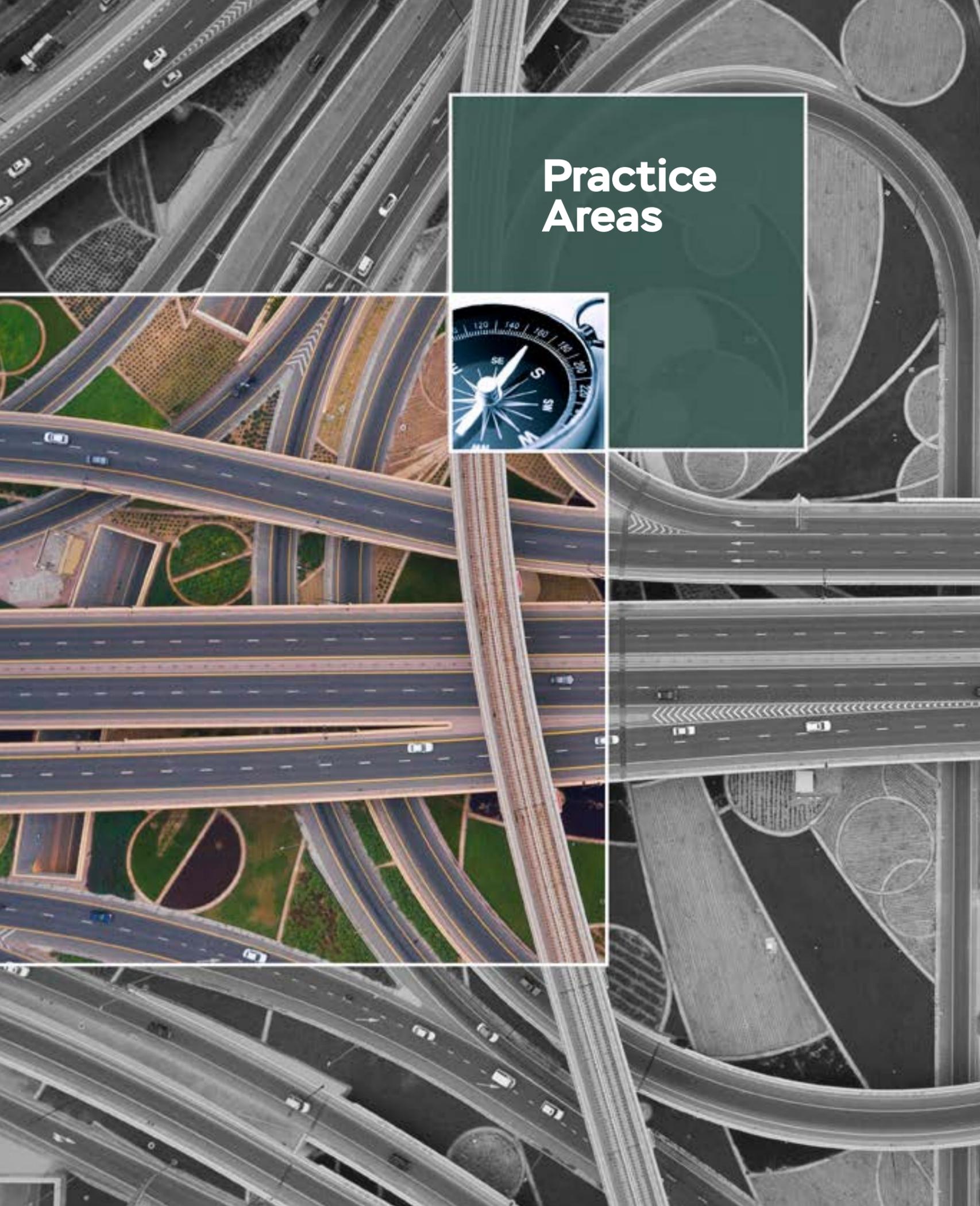
We are committed to ethics in the provision of our services and we dedicate our efforts to topics that are linked to the challenges of society, supporting social, cultural and educational projects. We strongly encourage our team to be involved in social responsibility programs.

## Diversity

Diversity is a part of the Brazilian people. Difference makes us unique, and every culture and outlook on life must be included in society.

In 2019, **Felsberg Advogados** created the Diversity Committee, **DiversiFeA**, seeking equality for all. There are currently three affinity groups: **EquiFeA** with a focus on gender equality; **FeA Racional** that discusses racial equity; and **Pride to Be FeA** which fights for the rights of the LGBTQIAP+ community.

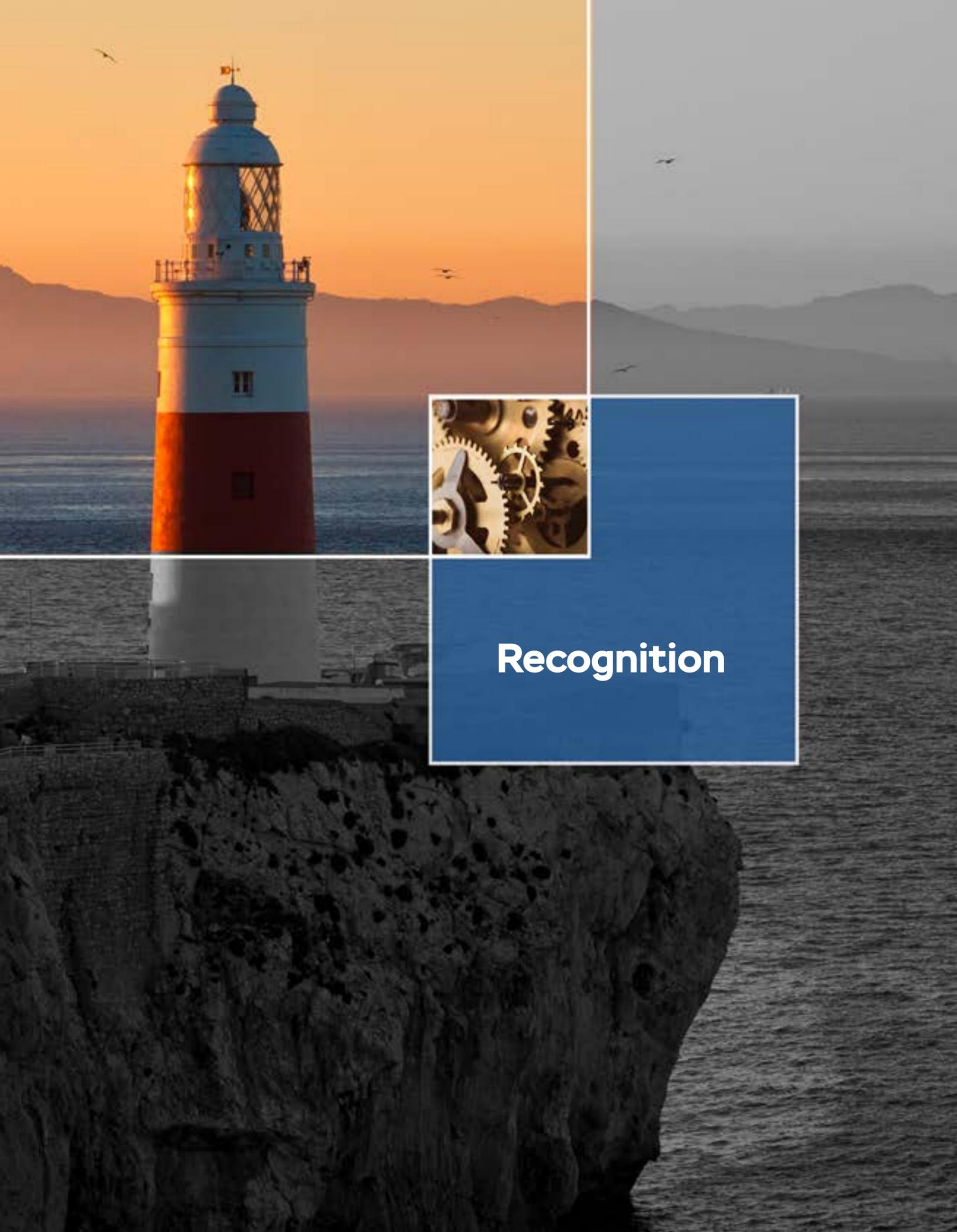
The Committee aims to promote initiatives and regular events to raise awareness and encourage reflection on relevant and necessary topics for a more respectful society.



## Practice Areas



- Advertising, Marketing and Media
- Agribusiness
- Antitrust
- Aviation
- Capital Markets
- Commercial Contracts
- Compliance
- Corporate and M&A
- Dispute Resolution
- Energy
- Entertainment
- Environment and Sustainability
- Fashion
- Financing, Banking, Fintechs and Means of Payment
- Governmental Relations
- Immigration
- Infrastructure
- Innovation, Startups and Venture Capital
- Intellectual Property
- Labor and Employment
- Life Sciences
- Maritime
- Oil and Gas
- Public and Regulatory
- Real Estate
- Restructuring and Insolvency
- Sports Law
- Tax and Wealth Management
- Technology, Data Privacy, Artificial Intelligence and Law Enforcement
- Telecommunications
- Waste and Sanitation
- White-Collar Crime and Corporate Investigations



**Recognition**



## Corporate and M&A



We assist both Brazilian and foreign clients from the incorporation of companies through to the drafting of all types of business and commercial agreements, always focusing on quality and flexibility in meeting our clients' demands.

### Corporate

To assist our clients in the day-to-day running of their businesses, we draft, negotiate and register with the competent Brazilian authorities (including the Board of Trade, the Federal, State and Municipal Tax Authorities) all corporate documents necessary for the formalization and validation of decisions and approvals by partners and management.

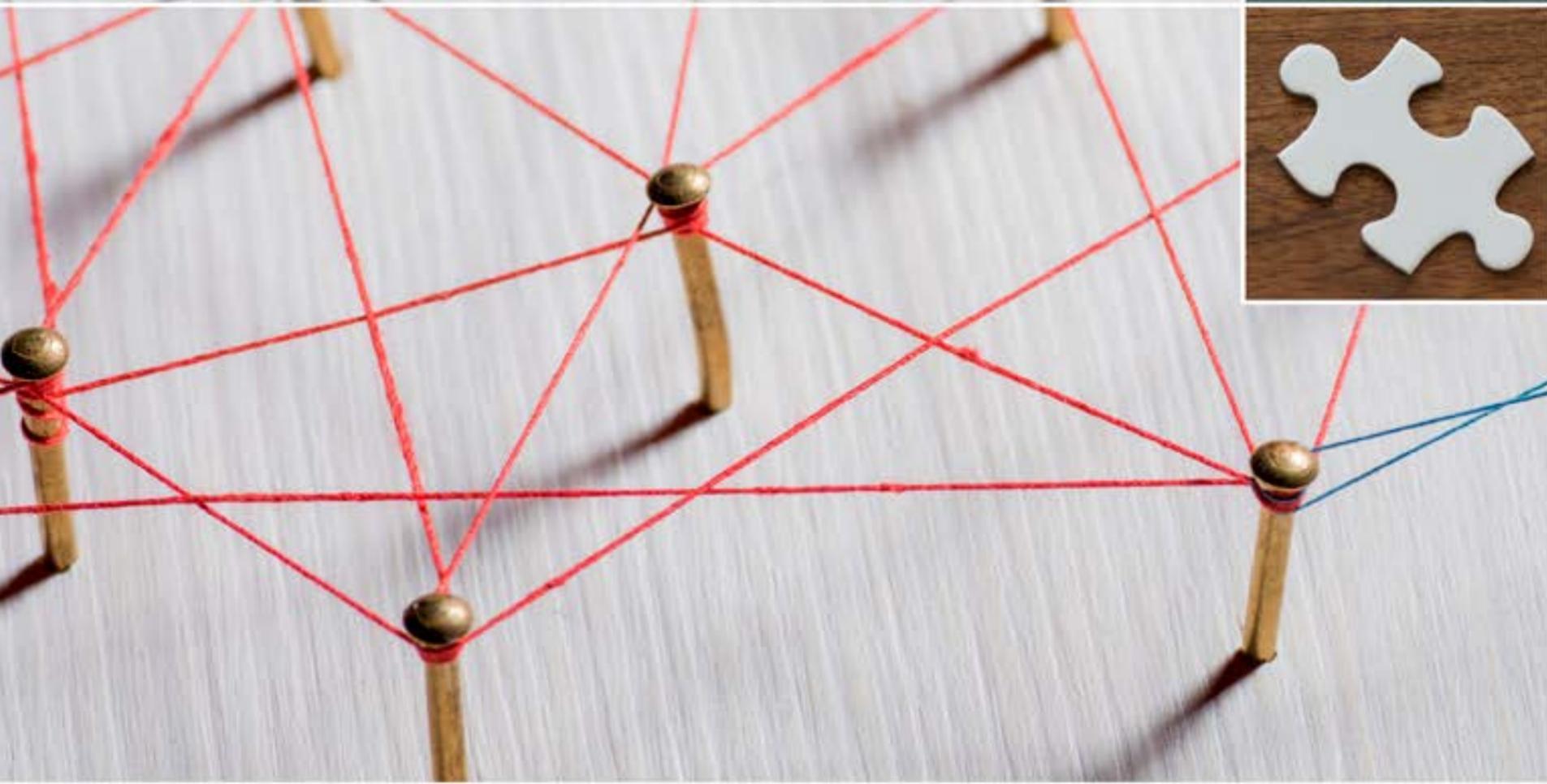
### M&A / JV

We advise from structuring, due diligence and negotiations to the drafting of all the documents and contracts necessary for the formalization of the envisaged transaction.

### Foreign investments

We advise on obligations with respect to the Brazilian Central Bank, especially in relation to foreign exchange, Brazilian investments overseas, and foreign investment in Brazil. We also make the necessary arrangements for the formalization of such investments, including the declarations required by the Brazilian Central Bank, and the drafting of documents for the formalization of loan transactions and remittances of capital into or out of Brazil.

**Partners**





## Claudia Maniaci

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**Phone:** +55 11 3141-3602

**Practice Areas:** Corporate and M&A / Intellectual Property / Life Sciences

Claudia heads the Corporate department of the firm, which works with companies in their day-to-day business, including legal advice on the drafting, negotiation and signing of agreements, the obtaining

of work permits for foreigners, and the registration of operations with the Central Bank of Brazil (including the registration of foreign direct investments, loans, the remittance of profits and/or interest on equity, and the repatriation of investment).

She has a wide range of experience in corporate, contractual and immigration areas, with an emphasis on M&A operations (including operations that involve the sale of assets and/or isolated manufacturing units of companies undergoing judicial restructuring) and corporate reorganization. Claudia has been recognized by Latin Lawyer, The Legal 500, and Leaders League.



## Evy Marques

**E-mail:** evymarques@felsberg.com.br

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**Practice Areas:** Corporate and M&A / Innovation, Startups and Venture Capital

Evy has relevant experience advising foreign and Brazilian companies in complex M&A, distressed M&A, Venture Capital, corporate law and commercial contracts.

She is responsible for the area of Innovation, Startups and Venture Capital, advising the most diverse agents of the entrepreneurial ecosystem, including startups, impact businesses, accelerators, venture capital funds, corporate ventures, research and teaching institutions, and the government.

She is recognized by The Legal 500 (Next Generation Partner for Corporate/M&A and Leading Individual for Technology, Innovation and Digital Businesses), Latin Lawyer, Leaders League, and *Análise Advocacia Mulher* (Corporate and Technology).

Evy is also a professor of M&A, Corporate, Startups and Venture Capital at FGVLaw (since 2014).



## Maria Carolina Guazzelli

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**Practice Areas:** Corporate and M&A / Fashion / Immigration

Maria Carolina has over 20 years of experience in Corporate Law, including mergers and acquisitions, audits, cross-border transactions, corporate governance, joint ventures, corporate reorganizations, foreign investment, and corporate and contractual consulting. She also has relevant experience with distressed M&A transactions.

Maria Carolina has also practiced Immigration Law for over 19 years focusing mainly on advising and assisting expatriates working for multinationals on how to obtain Brazilian work permits. Maria Carolina is recognized by The Legal 500 and Leaders League.



## João Carlos de Mendonça

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**Phone:** +55 11 3141-9180

**Practice Area:** Corporate and M&A

João has a wide range of experience in corporate operations and restructurings, mergers and acquisitions, joint ventures, succession, compliance, audits, corporate and contractual consultation, banking and finance operations, legislation on foreign and Brazilian capital, as well as corporate planning, and public and private bidding processes.

He specializes in limited liability companies, listed and unlisted companies, mixed and public economies, special partnerships, shareholders' agreements, and legislation on foreign and Brazilian capital invested abroad vis-à-vis Brazil's Central Bank and the Securities and Exchange Commission. He has particular knowledge of operations involving technology rights, cryptocurrency, Initial Coin Offering, and blockchain. He is also very active in the healthcare and medical equipment industries, including health surveillance legislation and its enforcement by Brazil's health and sanitation surveillance authorities.

João is one of Felsberg's representatives at Meritas, the global alliance of 186 full-service law firms from 94 countries that is ranked Band One by international legal directory Chambers and Partners in the category Leading Law Firm Networks: The Elite. He is also recognized by The Legal 500 and Leaders League.

# Experience



- Acting for a Colombian food delivery app unicorn in its acquisition of a Brazilian food delivery app, its largest acquisition to date.

- Advising on the disposal of a major Brazilian sanitation group which provides services in the South, Southeast and Center-West regions of the country.

- Advising a leading supermarket group within the state of São Paulo on its acquisition and disposal of commercial establishments.



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