

Aviation



Who We Are

Felsberg Advogados is a full-service law firm founded in 1970 and defined by its ability to combine experience, tradition and excellence with efficient, fast and focused service, offering innovative solutions in a constantly changing world.

The combination of individual, joint and complementary values, with a tradition established over five decades of service, means that we have a broad and all-encompassing vision that meets the current and future legal requirements of all our clients, from the biggest corporate groups to the freshest of startups.

This is what makes us unique, different and prepared.

Our History

Founded by Thomas Felsberg, the firm has always had an innovative spirit at the core of everything it does.

Long before we were recognized as pioneers in judicial restructuring, we were one of the first firms to advise on aviation financing and contribute to the development of project finance and venture capital in Brazil.

More recently, we inaugurated new practice areas such as fashion law, innovation and startups, intellectual property, life sciences, antitrust, compliance and white-collar crime. We also anticipated future demands with new fintech and payment systems as well as data protection and technology departments and a specialised gaming law team.

More than service providers, we are partners.

Spirit of
innovation at
the core of
everything we do





Our Principles

Social Responsibility

We are committed to encouraging social, cultural and educational projects.

Among the projects we support are Vaga Lume (creating and maintaining libraries in the Amazon), Americas Amigas (fighting breast cancer among lower-income women in Brazil), APAQ (treatment of burns victims), and AB2L (for the creation of dialogue among law firms and tech companies). Our fashion law team, in particular, devotes pro bono hours to two institutes in the fashion industry: Fashion Revolution (uniting the fashion industry in the way clothes are sourced, produced and consumed) and Instituto Alinha (connecting small workshops with designers and brands at fair prices and deadlines). Over the past two years, our legal professionals provided more than 500 pro bono hours.

Diversity

Talent does not come with a label. For this reason, we focus on selecting and rewarding the best minds, regardless of gender, color, social class, sexual or religious orientation. Respect for diversity is reflected in our values. Among our partners, more than 50% are women, and within our office as a whole, 57% are women. Salary levels for men and women are equal within each function. Healthcare benefits are extended to all spouses, regardless of sexual orientation.

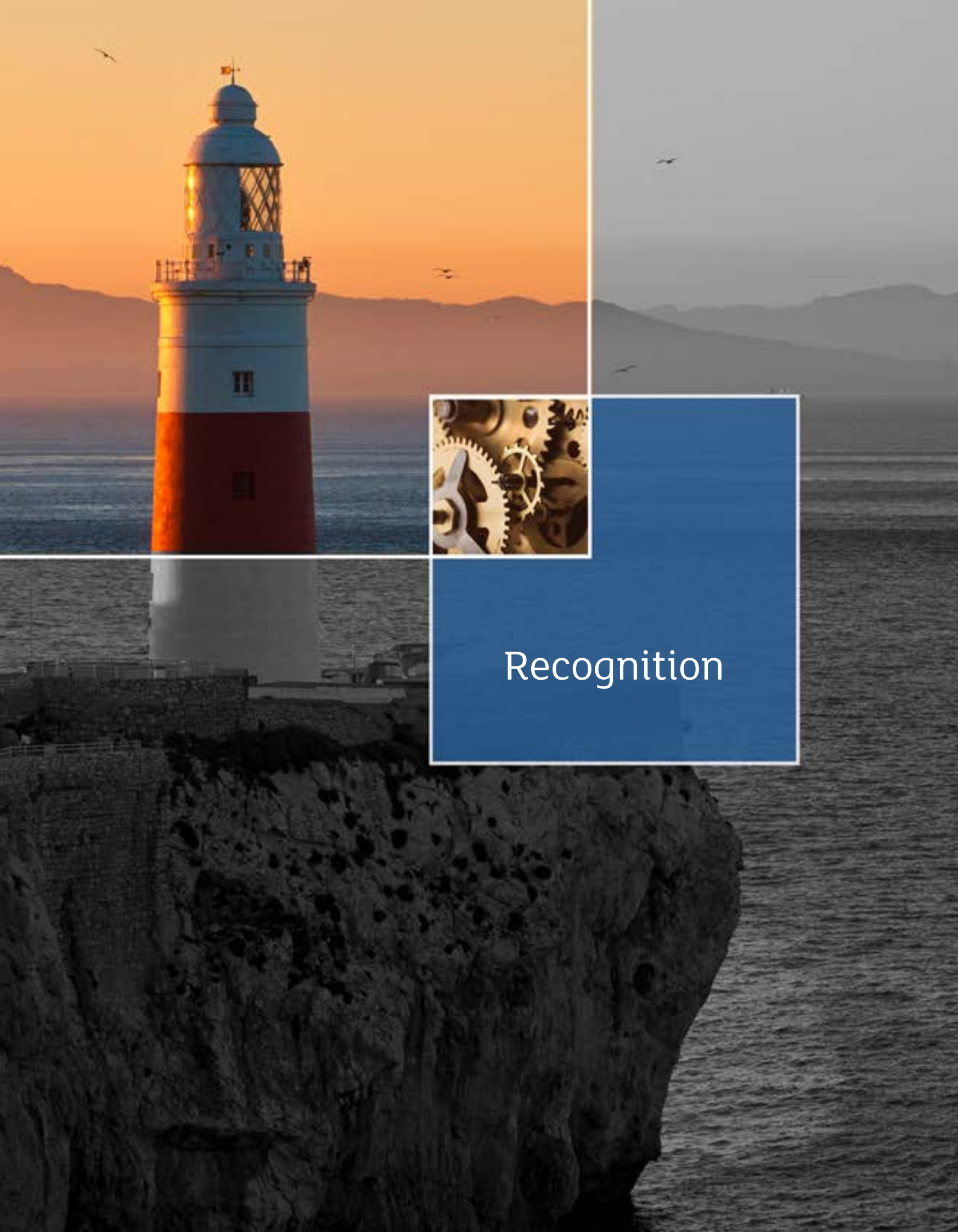
DiversiFeA, our Committee of Equity, Diversity and Inclusion comprising partners, other fee-earners and staff, promotes regular initiatives and events for the well-being of all members of the firm.



Practice Areas



- Advertising, Marketing and Media
- Agribusiness
- Antitrust
- Aviation
- Banking and Finance
- Capital Markets
- Commercial Contracts
- Compliance
- Consumer Relations
- Corporate and M&A
- Data Protection and Technology
- Dispute Resolution
- Electric Power
- Environment, Sustainability and Waste
- Fashion
- Fintech and Payment Systems
- Governmental Relations
- Immigration
- Infrastructure
- Innovation, Startups and Venture Capital
- Intellectual Property
- Labor and Employment
- Life Sciences
- Maritime
- Natural Gas
- Oil and Gas
- Privatization
- Public and Regulatory
- Real Estate
- Restructuring and Insolvency
- Sanitation
- Sports and Entertainment
- Tax
- Telecommunications
- White-Collar Crime and Corporate Investigations



Recognition





Aviation

As pioneers in the aviation industry in Brazil, we have over 30 years of experience in assisting foreign and local clients in a wide range of aviation matters, such as setting up and obtaining of governmental authorizations for the operation of either Brazilian or foreign airlines in Brazil.

Aircraft Finance

We advise and represent a diverse range of clients (such as export credit agencies – ECA, multilateral organizations, banks, arrangers, lenders, financiers, lessors and lessees) in complex aircraft and engine transactions, including cross-border and domestic acquisition, financing, securitization, refinance, remarketing, sale-leasebacks, and financing and operating leases.

Civil Litigation

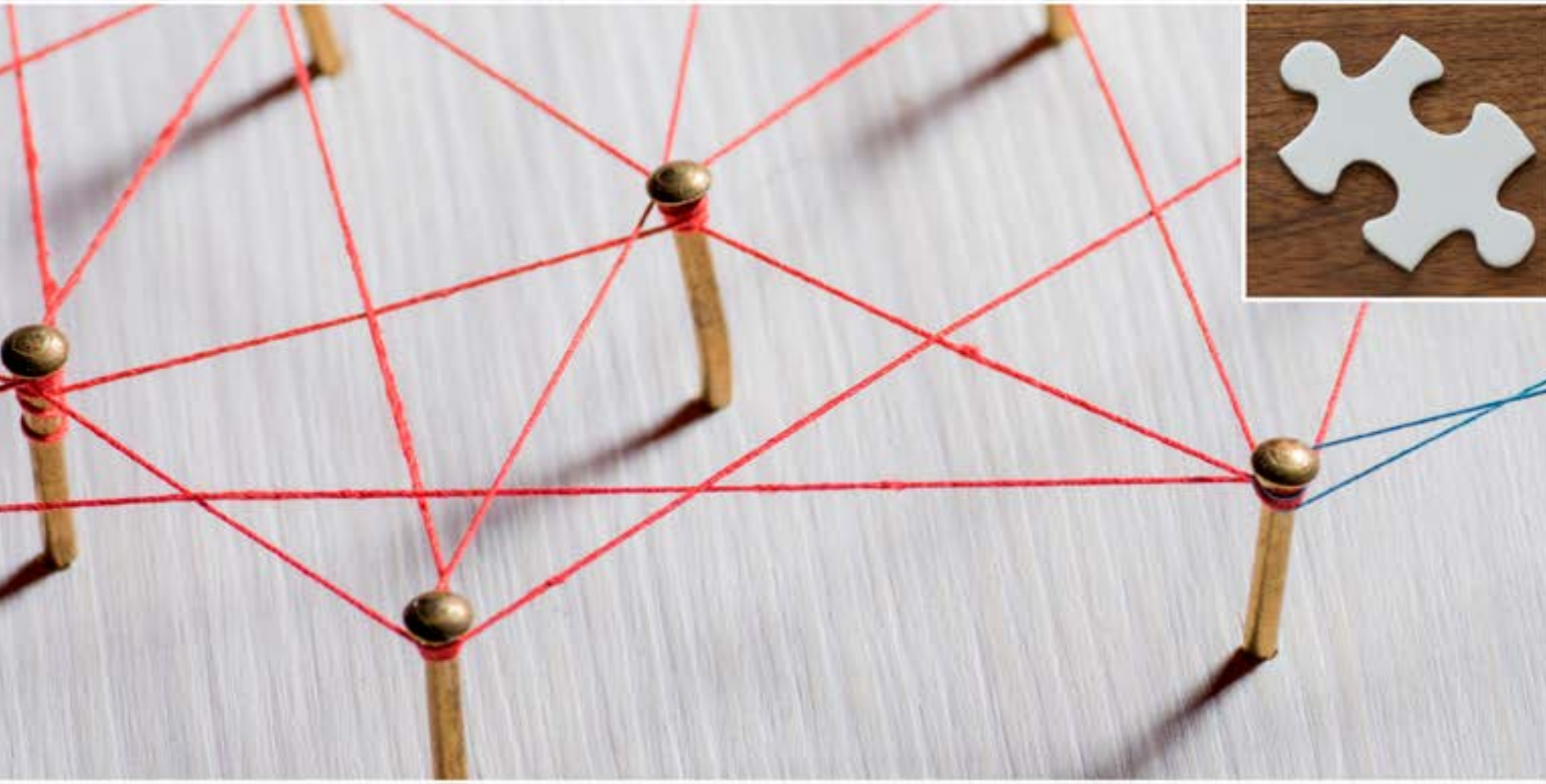
We have extensive experience in aircraft litigation, such as repossession and debt collection, both with regard to commercial litigation and/or insolvency procedures.

Regulatory and Customs/Tax

We represent clients before the Brazilian Civil Aviation Agency (ANAC), airport administrators, the Ministry of Defense and Public Prosecutor's Office, among others.

We also advise on import and export of aircraft, engines and parts, sale-leaseback and refinance transactions, charter, lease and air transport service agreements, clearance procedures, airline liability and application of international treaties on international air transportation.

Partners





Thomas Benes Felsberg

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Practice Areas: Restructuring and Insolvency /
Dispute Resolution / Governmental Relations / Aviation /
Privatization

Thomas Felsberg is the Founding Partner of Felsberg Advogados and a global reference in the area of insolvency and debt restructuring. Recognized by publications such as

Latin Lawyer, Chambers and Partners, The Legal 500, and Leaders League as one of Brazil's leading insolvency lawyers, Thomas was a member of the committees responsible for the drafting of the current Business Restructuring and Insolvency Law in Brazil.

He is the first Latin American lawyer to receive the Global Restructuring Review's Lifetime Achievement Award, for his work in restructuring and insolvency with respect to Brazilian and foreign companies, in June 2019. He was also presented by Chambers and Partners with their inaugural Lifetime Achievement Award, Brazil, on 31 March 2022.



Maria da Graça Pedretti

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Practice Areas: Banking and Finance / Aviation /
Infrastructure / *Fintech* and Payment Systems / Electric
Power / Natural Gas / Restructuring and Insolvency /
Investment Funds / Capital Markets

Maria da Graça is a founding partner of Felsberg Advogados. She has extensive experience in the areas of project and aircraft financing, financial and structured operations, capital markets, investment funds, private equity and company acquisition, sale and restructuring operations.

She has given lectures at events in Brazil, Spain and the United States on topics such as investment funds, initial public offerings, private equity and project financing and structuring. She is recognized by Latin Lawyer, The Legal 500, Leaders League, IFLR 1000, Euromoney Expert Guide and *Análise Mulher*.



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